

Friday, December 1, 2023

Re: Opti-Luxx Infringement of First Light's Illuminated School Bus Sign Patents

Dear Pupil Transportation Industry:

Today, we announce that on November 29, a jury in the U.S. District Court for the Western District of Michigan found that Opti-Luxx, Inc. ("Opti-Luxx"), willfully infringed two of our U.S. Patents: Design Patent No. D932,930 and Utility Patent No. 11,348,491, by importing and selling in the United States Opti-Luxx's Direct Mount, LED Destination School Bus Signs.

The conclusion of this 2-year-long case against Opti-Luxx came with the jury's unanimous verdict confirming that both of our patents had been infringed by Opti-Luxx, that Opti-Luxx willfully infringed those patents, and that lost profits damages were owed to us for infringement of the patents.

We are confident the Court will now enter a permanent injunction enjoining Opti-Luxx, and those acting in concert with Opti-Luxx, from importing, making, using, and/or selling infringing bus signs.

As the pioneer and leader in self-contained, direct mount, LED back-lit school bus signage technology, protecting our intellectual property is essential to our ability to continue developing innovative, safety-minded school bus products. First Light continues to pursue *additional* patent protection covering our Illuminated School Bus Sign and other innovative safety products. We are always prepared to enforce our patent rights against those who we believe infringe on our intellectual property, as such, we will continue to monitor the actions of Opti-Luxx and will respond as needed.

Should you have any questions, please feel free to direct any inquiries to your regional First Light representative, or you may contact the undersigned.

Sincerely,



Kevin Smith
President
First Light Safety Products
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